

Cooperative Extension Program

Cooperative Extension Program Presentations

Tennessee State University

Year 2008

Strategic Planning and Getting to
Success

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Orientation for New Directors/Administrators
“Strategic Planning and Getting to Success”
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- I. Establishing a Sense of Urgency (Environmental Scanning)
 - Diverse Leadership Team
 - Diverse Sources
 1. Chronicle of Higher Education (on-line and hard copy)
 2. ECOP updates
 3. Washington Post online
 4. Tennessee Farm Bureau Legislative update
 5. The Tennessean
 6. Diversity magazine (on-line)
 7. Society of American Foresters (online & hard copy)
 8. TSU Provost Deans and Directors Council
 9. Extension Advisory Council

- II. Developing a Vision and Strategy (Organizational Relationships)
 - CSREES
 - ECOP
 - Association of Extension Administrators (AEA) Strategic Plan
 - Tennessee Extension System Strategic Plan
 - TSU Academic Master Plan (AMP)
 - TSU CEP Mission, Vision and Goals

- III. Communicating the Change Vision (Communications and Marketing)
 - Marketing Task Force Recommendations
 - Communications & Marketing Specialist Position
 - Liaison staff person from TSU Public Relations Office
 - Web Page
 - Impact Reports to Key Decision Makers (Internal & External)
 - Extension Newsletters
 - AEA Programming Teams and AEA Impact Reports

IV. Creating a Guiding Coalition (Leadership and Team Building)

- Monthly meetings and staff conferences
- Team Building Retreats

V. Empowering Employees for Broad Based Action (Extension Teams)

- Agricultural and Natural Resources Team
- TSU Research and Extension Demonstration Farm Team
- Family and Youth Team
- Nutrition Education Team
- Community Resource and Economic Development Team
- Fiscal and Equipment Management Team
- Communication, Technology and Marketing Team
 1. Agricultural Information Technology Center
 2. Mobile Technology Center
 3. Docu Tech Printing
- Administrative Support Team

VI. Generating Short Term Wins (Budget and Funding Allocations)

- New Faculty and Staff Hires (Orientation and Start up Funds)
- Welcoming New Ideas and Energy (Planning Spring Fling)

VII. Consolidating Gains and Producing More Change (Linking New Ideas and Processes with the Historical)

- Orientation Programs (UT/TSU Extension, TSU, CEP)
- Hall of Fame
- Recognition and Awards Program
 1. Distinguished Specialist, Agent, Program Assistant and Administrative/Technical Support
 2. James E. Farrell Program of Excellence Award
 3. Ola G. Hudson Volunteer Leadership Award
 4. Extension Legacy Recognition
 5. Extension Support Award (Planning)
- Smith-Lever Centennial Recognition Committee

VIII. Anchoring New Approaches in the Culture (Supporting Innovation and Creativity)

- Creative Program Delivery Grants to Counties -\$50,000
- Engagement Scholarship Grants with TSU Schools and Colleges-\$280,000
- Distance Education, eXtension, Change Agent States (CAS)
- Succession Planning
- Professional Development of Faculty and Staff (Budget Support)
- Facilities, Equipment and Supplies
- Building and Cultivating Relationships

Eight-Stage Process from John P. Kotter, Leading Change, Harvard Business School Press, 1996.